

**THE RHODE ISLAND CONVENTION CENTER AUTHORITY  
MEETING OF THE  
DUNKIN' DONUTS CENTER COMMITTEE**

**September 28, 2010**

**A meeting of the Dunkin' Donuts Center Committee of the Rhode Island Convention Center Authority (hereinafter referred to as "Authority", the "CCA" or the "Board") was held on September 28, 2010, pursuant to notice, at the Rhode Island Convention Center Boardroom, One Sabin Street, Providence, Rhode Island.**

**Board members present were Dave Duffy, Jeffrey Hirsh, Dale Venturini, Letitia Carter, George Nee, Jason Fowler, Bernie Buonanno and Paul MacDonald.**

**Also in attendance were Jim McCarvill, Betty Sullivan and Kim Keough, RICCA; Tim Muldoon, Debbie Tuton, Nancy Beauchamp, Arlene Oliva and Amanda Marzullo, RICC; Larry Lepore, Bob Cappalli, Cheryl Cohen and Jodi Duclos, DDC; Bruce Leach, Legal Counsel and Eileen Smith, recording secretary**

**Mr. Buonanno called the meeting to order at 2:10 pm.**

**Mr. Duffy asked for a motion to approve the minutes of the August meeting. Upon a motion duly made by Mr. Duffy and seconded by Mr. Fowler it was unanimously**

**VOTED: to approve the minutes of the August meeting.**

**Mr. Buonanno asked Mr. Lepore to address the committee. Mr. Lepore reported that the Dunkin' Donuts Center's net income for July and August were better than budget. Mr. Lepore stated that a concentrated effort on keeping costs down has contributed to the positive variance. He also said that, prior to the renovations a lot of money was being spent just keeping the building together.**

**Mr. Lepore distributed a comparison of concert business booked with our competitors and events booked at the Dunk. He noted that many of the acts scheduled for Mohegan Sun have or will perform here. Mr. Lepore also noted that there are no major acts with the exception of Phish booked even at Mohegan. Mr. Lepore stated that even outdoor concerts did not do well this Summer. Mr. Lepore was pleased to report that he is working on a new project called Inside the Game. He noted that Bryant Gumble, Dan Marino and others will host the show and broadcasting will be from the arena. Mr. Lepore said that he hopes to have more information soon. Mr. Lepore reported that the Dunkin' Donuts Center had declined an opportunity to host the Boston Pops Christmas Show. He said that competition with the Rockettes performing at PPAC and other Christmas productions would put a strain on people's entertainment dollar. Mr. Lepore also noted that we decided to pass on a show that was requesting a 3:00 AM end time to their event. Mr. McCarvill asked about Furthur. Mr. Lepore said that we are holding dates for that show. He said that he**

is chasing a lot of stuff and pounding away at anything that would be the right fit for the building. Mr. Lepore mentioned that the creators of Walking with Dinosaurs are working on a new project with dragons and is interested in returning to the Dunk. Mr. Lepore reported that SMG continues to look for co-promote opportunities but have not gotten any commitments yet. Mr. Lepore stated that the Celtics will be playing in Hartford. Mr. Buonanno asked about Providence College Basketball's ticket sales. Mr. Lepore said that they are off from last year.

Mr. Lepore reported that the team store is progressing well. He said that everyone hopes that the store will be a success now that P. Bruins and PC merchandise will be available. Mr. Lepore reported that expansion of the team store is being done in-house. He also noted that the remainder of the space will be used as swing space for a party or meeting room. He stated that if Dunkin' Donuts decides to open a store the space can be easily converted. Mr. Lepore stated that the P Bruins have done a remarkable job in promoting hockey in the area. He noted that last year attendance was the second highest in all of minor league hockey.

Mr. Buonanno asked if there was any other business. Hearing none he sought a motion to adjourn. Upon a motion duly made by Mr. Fowler and seconded by Mr. Hirsh it was unanimously

**VOTED: to adjourn at 2:34 pm.**